

David C. Hager

Attorney and Counselor at Law, Mediator and Executive Coach

Admitted to Law Practice in WA, CA, NY and MI

Suite 255
321 High School Road NE
Bainbridge Island, WA 98110

www.davidhager.com

Tel: (206) 855 9373
Fax: (775) 245 3804
david@davidhager.com

A. UNCOVERING THE CLIENT'S COMMITMENTS:

DE-CONSTRUCTING "PERSISTENT COMPLAINTS"

1. You seem to feel very strongly about/that _____
2. Would it be fair to say that you are quite committed to the value of _____?
3. What might you be doing or not doing that stands in the way of realizing this commitment or getting your desired result here?
4. Is there something else you might be committed to that is behind that?
5. Based on what you just told me, what do you think you may be assuming about the situation that might not have been clear to you so far?